



JOB ID: Portable Buildings Sales Specialist

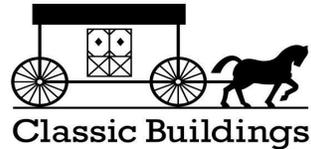
JOB SUMMARY: Increase sales of portable buildings and storage sheds throughout a specific geographic territory, through own efforts and in coordination with other sales representatives and account managers. We are seeking a local person with already existing contacts in the local region assigned.

There are exclusive standards of this position. We are looking for someone who is willing to exceed our expectations. We also want to exceed your expectations. Our work environment is one of respect. The right candidate is given the opportunity to grow with an already established, well-respected, growing building manufacturer.

Our company has proved enormous growth over the last 10 years. This is an exciting opportunity to get in on a company who has a proven track record.

Essential Duties And Responsibilities

- Represents the company's various product lines and services to new prospects at the store location and by other means or sales funnels
- Acts as liaison between customer and company regarding pricing, products, delivery information, payments, service, and inquiries of any kind
- Quotes prices and prepares sales contracts for orders obtained. Quotes estimated delivery date to customer based on knowledge of production and delivery schedules.
- Maintains current product knowledge through participation in company-sponsored training, as well as involvement with outside trade organizations and governmental agencies.
- Attends weekly meeting – sales meetings and other various scheduled meetings pertaining to sales.



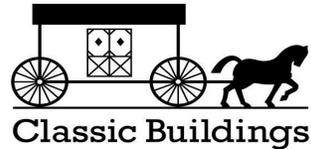
Compensation

- Straight commission with maximum earning potential, with annualized pay schedule for consistent cash flow.
- A full service marketing, specific to Internet marketing department who will assist you in generating leads
- Company leads that are obtained from your area through our website are directed to you daily

Qualifications

“You must absolutely love your life and love people. Without exceptional care in our business, we will not sustain the growth, our company, our associates and our community deserve. Our philosophy is and has always been, ”Built Better To Last Longer”. Our goal is to find and work with like-minded persons with extraordinary passion for business and specifically in their own trade. Our business grew from one person to over 50 in 10 short years. We’re a leader in our business and segmented internet marketing niches, driving traffic to our web site as a form of lead generation.” Kenneth Miller, CEO

- Requires a strong understanding of construction products and processes.
- Must have excellent verbal and written communication skills.
- Ability to perform data entry in a computer and extract information on orders.
- Ability to work independently and under pressure to meet deadlines and sales objectives. Must have the ability to multi task.
- Must be able to work with a wide variety of people with different personalities and backgrounds, and love every minute of it!
- Must have excellent time management and follow-up skills.
- Requires intermediate knowledge of Microsoft Office applications (Word, Excel, PowerPoint, Outlook).
- Must have a high level of energy, be as self-starter, and have a strong customer service and relationship orientation. Must present a professional presence and demeanor that is reflective of a corporate image.



EDUCATION AND/OR EXPERIENCE

High school graduate or GED equivalent plus but not required. An equivalent of three years experience in the construction industry and sales a plus.

LANGUAGE SKILLS

Ability to read and interpret documents such as regulations, sales reports, company rules and procedure guides, emails or other written company materials. Ability to write routine reports and electronic correspondence. Ability to effectively communicate information to all levels of management professionally.

PHYSICAL DEMANDS

There are no specific physical demands.

WORK ENVIRONMENT

The work environment is professional, but in a casual way. We promote comfort and understanding throughout several channels. From concept, this business was devoted to family and community. Pride is in our work environment. Quality workmanship on all levels is a must. Whether you are a builder or work in administration your job is to accomplish, above and beyond what are competitors are doing. Our marketing is aggressive but offering respect.

CONCLUSION

We hope that you respond by contacting us today. We would love to speak with yourself and others throughout Missouri state and the Midwest region. You are offered an opportunity to grow with a stable, ever-expanding company. Welcome to our career opportunity.



HOW TO APPLY

Click the portable buildings icon here: [Portable Buildings](#) (you will be redirected to a contact page for Portable Buildings Specialist inquires. When you arrive to that page, please click “Dealerships” for more information. Someone will contact you quickly.